

Worldwide Sales and Authorized Distributors

LOCAL SALES. GLOBAL SUPPORT.

Tel-Instrument Electronics Corp. supports commercial aviation, military, government, OEM, MRO, and aerospace customers worldwide through our factory sales team and a network of authorized distributors and representatives.

Our regional sales partners work directly with Tel-Instrument to provide product information, quotations, demonstrations, purchasing assistance, and local customer support.

Need Help Finding the Correct Sales Contact?

If your country or region is not listed below, please contact Tel-Instrument International Sales. We will direct your inquiry to the appropriate factory representative or authorized distributor.

Factory Sales

U.S. Commercial Sales

Contact our commercial sales team for product information, quotations, demonstrations, and purchasing assistance for airlines, MRO facilities, aircraft manufacturers, avionics shops, and other commercial aviation customers.

[U.S. Commercial Sales](#)

U.S. Military and Government Sales

Contact our military sales team for U.S. Department of Defense, federal government, military depot, prime contractor, and government program requirements.

[U.S. Military Sales](#)

International Sales

Contact our International Sales team for regions not listed below, multi-country programs, distributor assistance, and general international product inquiries.

[Contact International Sales](#)

Authorized Distributors and Representatives **Australia**

Authorized sales representation and customer assistance throughout Australia through MILSPEC Services.

[Australia Sales](#)

Canada

Authorized sales and support for commercial and military customers throughout Canada.

[Canada Sales and Service](#)

China, Japan, and Indonesia

Regional sales assistance for China, Japan, Indonesia, and other supported Asian markets.

[China, Japan, and Indonesia](#)

Europe and United Kingdom

Regional sales coverage for the United Kingdom and selected European countries.

[Europe and United Kingdom](#)

Israel

Authorized sales representation and customer assistance for Israel.

[Israel Sales](#)

Italy

Authorized sales representation and customer assistance for Italy.

[Italy Sales](#)

New Zealand

Authorized sales representation and customer assistance throughout New Zealand.

[New Zealand Sales](#)

South America and Caribbean

Regional sales assistance for customers throughout South America and the Caribbean.

[South America and Caribbean](#)

South Korea

Authorized sales representation and customer assistance for South Korea.

[South Korea Sales](#)

Spain and Portugal

Authorized sales representation and customer assistance for Spain and Portugal.

[Spain and Portugal Sales](#)

Thailand

Authorized sales representation and customer assistance for Thailand.

[Thailand Sales](#)

Regions Not Listed

If your country or region is not shown above, our International Sales team will assist you directly or connect you with the appropriate authorized representative.

[Contact International Sales](#)

Distributor Partnership Opportunities

Organizations interested in representing Tel-Instrument products in an underserved market may contact our International Sales Department to discuss distributor and representative opportunities.

[Contact International Sales](#)